

**Creating a path  
to better technology  
for manufacturers.**



# 75 percent of ERP installations fail.



Perhaps you've seen the statistic.\* Maybe you've heard stories about ERP system upgrades that resulted in money wasted and promises broken. With such a high failure rate, it's not surprising when companies decide to stick with their older, existing systems.

Unfortunately, avoiding change has consequences. An inefficient ERP system steals time and money that could be better applied elsewhere. Worse, competitors that adapt, improve their systems, and operate more efficiently begin pulling ahead.

The largest barrier to a successful ERP upgrade is the management of change within an organization. Software is rarely the culprit.

It is vitally important, then, to find the right implementation team to guide your success.

## The difference implementation makes.

When you invest in a new ERP system, the fastest route to seeing a return is through a disciplined, controlled implementation process.

There are many good reasons we have more than 1,000 successful projects under our belts and a 97 percent lifetime client retention rate – and one primary reason:

*Our proven methodology mitigates risk and accelerates ROI.*



Nothing strengthens our conviction more than seeing small- to medium-size clients making great strides. Their employees actually know how to use the ERP tools they were given. Better business decisions are being made. Companies are keeping pace with high rates of industry automation.

Imagine what can happen when your ERP upgrade gets implemented in measured, digestible steps. When your people truly understand it. When your implementation team respects and improves processes already in place.

You don't have to accept a high potential for failure. You can become one of the 25 percent. Change will come with minimal disruption to your business.

If you're contemplating an upgrade, let us show you our credentials. Allow us to walk you through the details of what we do and demonstrate the difference proper implementation makes.

### **We're here to help.**

Are you just starting to think about an ERP system upgrade – presently stuck in one – or purposely avoiding it due to a bad past experience? Let's talk. We can explain what you should know before taking the next step. Reach us at 262-827-3000.





**GBSVOICE.COM**

*"Your dedication to Tenere, its employees and its improvement are clear. I know we do not make it easy, but your help is greatly appreciated."*

*- John Holt, Vice President, Finance, Tenere, Inc.*

*"Guardian has always provided excellent support. We enjoy working with all of you. You make it very easy."*

*- Tammy McNab, Phoenix Products*

*"There was virtually no transition – we just went. The employees went through these changes with  
NO COMPLAINTS."*

*- Gardner*

*"We keep Guardian on speed dial. They've been a great resource."*

*- Tracy Heron, Customer Service Supervisor*



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